

**CHEROKEE ASSOCIATION OF REALTORS®, INC.**  
Rookie of the Year application

Applicant \_\_\_\_\_ Company \_\_\_\_\_  
Name (Print Please)

Nominees can only be considered for “Rookie of The Year” once.

**QUALIFICATIONS**

Applicants shall not have been previously licensed in Georgia or any other state.  
The applicant must be licensed no more than 6 months **prior** to the qualifying year.

ALL Applications are due to the Association office before **March 1** and must be accompanied by a letter from your managing/qualifying broker. The **letter** must be from the **managing/qualifying broker** that you worked for during the qualifying year.

**PRODUCTION** – Number of individual sides and dollar volume of closed transactions (as applied toward the Cherokee Association of REALTORS® Million Dollar club). Applicant must apply and qualify for the Cherokee Association Million Dollar Club.

**30%** Volume \_\_\_\_\_ : **20%** Units \_\_\_\_\_

**REALTOR SPIRIT** – high principles, faithfulness to laws and regulations of Code of Ethics and local Association and furtherance of principles of good real estate practice among other REALTORS® and general public. List committees, other association involvement and general meeting attendance.

**20%**

**CIVIC ACTIVITY** – local, state, and national level participation in civic and service clubs, charitable activities, political organization, fraternal or religious groups, etc.

**15%**

**BUSINESS ACCOMPLISHMENTS** – recognized good business conduct, service to clients, imaginative/creative advertising. List any other business accomplishments and awards. **15%**

Submitted By: \_\_\_\_\_ : \_\_\_\_\_  
Name Company

Phone Numbers Office \_\_\_\_\_ Cell: \_\_\_\_\_

Date Submitted \_\_\_\_\_

**USE ADDITIONAL PAGES IF NEEDED.**